Basic Wheelchair Bid Work Sheet

HMEDA Member Name/Address:

SelfCare Home Health Products Ltd

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Delivery and MDEL Information

Our company is able to deliver and service proposed products within the following geographic boundaries: All of Fraser Health Authority, All of Vancouver Coastal Health Authority with the exception of the central coast (e.g. Bella Bella) and the Sunshine Coast.

Our company has a valid MDEL. Our licence number is: 3732

It has come to our attention that the Ministry of Health Cheat Sheet for a basic wheelchair does not include a cushion. We expect that every basic wheelchair provided under this policy will require at least a 2" thick foam cushion with a fluid resistant cover. Please be sure to add details and pricing for the supply of a basic wheelchair cushion with each of the wheelchair options you propose in your bid. Your cushions might best be listed separately since some care homes may ask you to provide a specific type of cushion when placing orders.

New Basic Wheelchairs

Product Model Name - Option 1

Pride Stylus

Specifications

Widths: 16", 18"; Depth: 16", 18"; Front Seat to Floor: 16.5", 17.5"

Upcharge: 20" width add \$90.00 to price; 15.5" front STF add \$325.00 to Price

Comments re compliance with Basic Wheelchair Cheat Sheet

Stylus complies with all the Basic wheelchair criteria. Has very limited options and choices of configuration and very limited adjustability.

Initial Product set-up charge/wheelchair: \$0

Product set-up charge for subsequent user adjustment: \$95.00

Additional Optional Warranty (beyond 1 yr?)

Additional warranty is charged at \$150/chair. Excludes all upholstery (seat and back), armpads, and footrests. Normal wear and tear not covered nor is client caused damage.

| Unit Price for Qty 5 -10 | Unit Price for Qty 11 – 19 | Unit Price for Qty 20 + |
|--------------------------|----------------------------|-------------------------|
| \$580.00 | \$530.00 | \$470.00 |

Product Model Name – Option 2 Sunrise Medical Breezy 600

Specifications

Widths: 14", 16", 18"; Depth: 16", 18"; Front Seat to Floor: 15"-20.5", Front Seat to Floor Hemi

Model: 13"-17.5"

Upcharge: 20" width add \$214.00 to price; Hemi model add \$130 to Price; greater than 18.5" STF add

\$50.00 to price

Comments re compliance with Basic Wheelchair Cheat Sheet

Fully complies with basic wheelchair criteria. Has wider range of adjustability within the ranges indicated. Is available in more configurations than the Pride Stylus and is more durable.

Initial Product set-up charge/wheelchair: \$0

Product set-up charge for subsequent user adjustment: \$95.00, parts required charged at regular rate less 10%

Additional Optional Warranty (beyond 1 yr?)

Add \$200.00 per chair. Excludes all upholstery (seat and back), armpads, and footrests. Normal wear and tear not covered nor is client caused damage

| Price for Qty 5 -10 | Price for Qty 11 – 19 | Price for Qty 20 + |
|---------------------|-----------------------|--------------------|
| \$1310.00 | \$1270.00 | \$1190.00 |

Product Model Name - Option 3

Motion Composites Move

Specifications

Widths: 16", 18"; Depth: 16", 18"; Front Seat to Floor: 13"—20.25", 12.5"-20"

Upcharge: 20" width add \$285.00 to price

Comments re compliance with Basic Wheelchair Cheat Sheet

Fully compliant with Basic Wheelchair criteria. Has the widest range of STF heights in the category. Has additional functionality with the ability of the rear wheel to move forward, creating a more dynamic wheelchair which is easier for users to self propel.

Initial Product set-up charge/wheelchair:\$0

Product set-up charge for subsequent user adjustment: \$105.00 with no charge interchange (swapping) of casters/forks to change STF. When the chair is brought in, or setup done in the field, SelfCare will bring additional forks, casters and stem bolts to create the necessary front STF height and swap them onto the chair. The forks, casters and stem bolts removed from the chair will become the property of Selfcare. No parts charges will be made unless the casters are no longer useable.

Additional Optional Warranty (beyond 1 yr?)

At \$200 per chair. Excludes all upholstery (seat and back), armpads, and footrests. Normal wear and tear not covered nor is client caused damage

| Price for Qty 5 -10 | Price for Qty 11 – 19 | Price for Qty 20 + |
|---------------------|-----------------------|--------------------|
| \$1580.00 | \$1550.00 | \$1500.00 |

Used Wheelchairs

Product Model Name - Option 1

Breezy 600 and Breezy 600 Ultra Hemi. All chairs offered on "as-is" basis. There are approximately 30-40 chairs in stock to choose from.

Specifications

Varies by chair. There is a range of chairs 16-20" width and 16-18" depth with front STF heights ranging from 13.5" to 18.5".

Comments re compliance with Basic Wheelchair Cheat Sheet

Fully compliant with the basic wheelchair criteria. Each chair is priced individually according age and condition. Some chairs will have angle adjustable back canes.

Initial Product set-up charge/wheelchair:\$0

Product set-up charge for subsequent user adjustment:\$95.00 per chair, parts required charged at regular rate less 10%

Additional Optional Warranty (beyond 1 yr?) Not offered.

| Price for Qty 5 -10 | Price for Qty 11 – 19 | Price for Qty 20 + |
|---------------------|-----------------------|--------------------|
| \$500-\$900 | \$500-\$900 | \$500-\$900 |

Product Model Name – Option 2

Various models – mostly discontinued or out of favour models. Brand names include Quickie, Invacare, Otto Bock,

Specifications

All chairs will meet the basic wheelchair criteria. Some will exceed the criteria as they have adjustable axles

Comments re compliance with Basic Wheelchair Cheat Sheet

Fully compliant with basic wheelchair criteria. Some will be much better chair with adjustable rear axles and angle adjustable backs

Initial Product set-up charge/wheelchair:\$95.00

Product set-up charge for subsequent user adjustment: \$95.00, parts required to effect changes to be charged at regular rates. Parts may or may not be available depending upon the chair model.

Additional Optional Warranty (beyond 1 yr?) None offered.

| Price for Qty 5 -10 | Price for Qty 11 – 19 | Price for Qty 20 + |
|---------------------|-----------------------|--------------------|
| \$400 - \$1100 | \$400 - \$1100 | \$400 - \$1100 |

| Product Model Name – Option 3 | | |
|--|-----------------------|--------------------|
| Specifications | | |
| Comments re compliance with Basic Wheelchair Cheat Sheet | | |
| Initial Product set-up charge/wheelchair: | | |
| Additional Optional Warranty (beyond 1 yr?) | | |
| Price for Qty 5 -10 | Price for Qty 11 – 19 | Price for Qty 20 + |

Rental Wheelchairs

Product Model Name – Option 1

Breezy 600 and Breezy 600 Ultrahemi

Specifications

Widths: 16", 18"; Depth: 16", 18"; Front Seat to Floor: 15"-20.5", Front Seat to Floor Hemi Model:

13"-17.5"

Comments re compliance with Basic Wheelchair Cheat Sheet

Fully compliant with the basic wheelchair criteria. Price is per chair and varies depending on the specification of the chair. Basic, standard frame with regular 16" or 18" width is \$95/mo. 20" width chair is \$125/mo.

Initial Product set-up charge/wheelchair:\$0

Product set-up charge for subsequent user adjustment:\$50

Additional Optional Warranty (beyond 1 yr?)

No charge – SelfCare takes care of all maintenance. Standard wear and tear incurs no charges. Client caused damage or lost components, such as footrest are charged.

| Price for Qty 5 -10 | Price for Qty 11 – 19 | Price for Qty 20 + |
|---------------------|-----------------------|----------------------|
| \$95 – 125 /mo | \$95 – 125/mo | \$95 – 125/mo |

Product Model Name - Option 2

Motion Composites Move

Specifications

Widths: 16", 18"; Depth: 16", 18"; Front Seat to Floor: 13"—20.25", 12.5"-20"

Comments re compliance with Basic Wheelchair Cheat Sheet

Fully compliant with Basic Wheelchair criteria. Has the widest range of STF heights in the category. Has additional functionality with the ability of the rear wheel to move forward, creating a more dynamic wheelchair making it easier for the user to propel.

Rent to own option available for this chair.

Initial Product set-up charge/wheelchair:\$0

Product set-up charge for subsequent user adjustment:\$50

Additional Optional Warranty (beyond 1 yr?)

No charge—SelfCare takes care of all maintenance. Standard wear and tear incurs no charges. Client caused damage or lost components, such as footrest are charged.

| Price for Qty 5 -10 | Price for Qty 11 – 19 | Price for Qty 20 + |
|---------------------|-----------------------|--------------------|
| \$175/mo | \$175/mo | \$175/mo |

Product Model Name – Option 3 – not offered

| Specifications | | | |
|---|----------------------------|--------------------|--|
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| Comments re compliance with Ba | sic Wheelchair Cheat Sheet | | |
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| | | | |
| Initial Product set-up charge/whe | elchair: | | |
| , - | | | |
| Product set-up charge for subsequent user adjustment: | | | |
| 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3 | | | |
| Additional Optional Warranty (beyond 1 yr?) | | | |
| | | | |
| | | | |
| Price for Qty 5 -10 | Price for Qty 11 - 19 | Price for Qty 20 + | |
| | | | |

Additional comments

Basic cushions:

Jay Go Cushion – standard sizes \$191.00 with any quantity of wheelchair ordered.

EMP Active Plush or Active Firm Cushion – standard sizes \$100.00 with any quantity of wheelchair ordered.

No signature is required for this bid. As stated in the outline, this bid is not a binding document. Bidders are supplying this information and BC Care Provider Association members are receiving this information in an effort to help both parties gain an understanding of what products might be available for use as a basic wheelchair and what costs are involved.

It is anticipated BC Care Provider Members may use this information in selecting suppliers and subsequently obtaining products needed in an effort to meet Ministry of Health policy.