

Basic Wheelchair Bid Work Sheet

HMEDA Member Name/Address: Macdonald's Home Health Care 1B-138 West 6th Ave, Vancouver BC, V5Y 1K6
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Delivery and MDEL Information

Our company is able to deliver and service proposed products within the following geographic boundaries: Sunshine Coast, Lower Mainland, Fraser Valley, North Shore
Our company has a valid MDEL. Our licence number is: 3572

It has come to our attention that the Ministry of Health Cheat Sheet for a basic wheelchair does not include a cushion. We expect that every basic wheelchair provided under this policy will require at least a 2" thick foam cushion with a fluid resistant cover. Please be sure to add details and pricing for the supply of a basic wheelchair cushion with each of the wheelchair options you propose in your bid. Your cushions might best be listed separately since some care homes may ask you to provide a specific type of cushion when placing orders.

New Basic Wheelchairs

Product Model Name – Option 1	
Pride Stylus	
Specifications	
<i>Model</i>	<i>Stylus LS</i>
<i>Product Weight</i>	<i>32.5 lbs. w/o leg rests</i>
<i>Weight Capacity</i>	<i>250 lbs. Lightweight</i>
<i>Frame Material</i>	<i>aluminum</i>
<i>Seat Widths</i>	<i>16", 18" and 20"</i>
<i>Seat Depths</i>	<i>16", 18" and 20"</i>
<i>Back Rests</i>	<i>17" – 19"</i>
<i>Rear Wheels</i>	<i>22" or 24" composite mag wheels with low-profile, smooth polyurethane tires and aluminum handrims</i>
<i>Brakes</i>	<i>Push-to-lock</i>

<i>Castors</i>	<i>6" or 8" smooth polyurethane</i>	
<i>Anti-Tip</i>	<i>Removable, adjustable</i>	
Comments re compliance with Basic Wheelchair Cheat Sheet		
<ul style="list-style-type: none"> • Complies with Basic Wheelchair 		
Initial Product set-up charge/wheelchair:		
<ul style="list-style-type: none"> • \$75 per chair – negotiable based on quantity • To be done in our shop upon receipt of new chair • Includes drop off and set up with client 		
Product set-up charge for subsequent user adjustment:		
<ul style="list-style-type: none"> • \$95 on site adjustments per chair • To be done on site with existing parts on wheelchair 		
Additional Optional Warranty (beyond 1 yr?)		
<ul style="list-style-type: none"> • No additional warranty 		
Unit Price for Qty 5 -10	Unit Price for Qty 11 – 19	Unit Price for Qty 20 +
<ul style="list-style-type: none"> • \$550 • \$100 for each cushion <ul style="list-style-type: none"> ○ Active Plush EMP 	<ul style="list-style-type: none"> • \$500 • \$95 for each cushion <ul style="list-style-type: none"> ○ Active Plush EMP 	<ul style="list-style-type: none"> • \$450 • \$90 for each cushion <ul style="list-style-type: none"> ○ Active Plush EMP

Product Model Name – Option 2	
Breezy 600	
Specifications	
<i>Frame and Feature Measurements</i>	
<i>Seat Widths</i>	<i>14" to 20"</i>
<i>Seat Depths</i>	<i>16" to 18"</i>
<i>Overall Wheelchair Width</i>	<i>N/A</i>
<i>Back Height</i>	<i>16" to 19"</i>
<i>Seat-to-Floor Height</i>	<i>13 to 20.5"</i>
<i>Quick Ship Size Availability (width x depth)</i>	
	<i>N/A</i>
<i>Custom Configured Frame Style</i>	<i>Standard</i>
	<i>Ultra Hemi</i>
<i>Frame Color Options</i>	<i>Black</i>
<i>Seat Sling</i>	<i>Non-Padded</i>

<i>Backrest Type</i>	<i>Adjustable with Tall Back Canes</i>
<i>Back Upholstery</i>	<i>Standard</i>
<i>Armrests</i>	<i>Fixed Height Flip Back Height Adjustable</i>
<i>Arm Pads</i>	<i>Desk Length Full Length</i>
<i>Legrests</i>	<i>60° Swing-Away Hemi 60° Swing-Away 70° Swing-Away Composite</i>
<i>Footplates</i>	<i>with Heel Loops Aluminum Short</i>
<i>Footplate Extension Tubes</i>	<i>Medium Long 5" Polyurethane 8" Polyurethane</i>
<i>Caster Wheels</i>	
<i>Caster Plate</i>	<i>Double Bearing</i>
<i>Caster Plate Position</i>	<i>N/A</i>
<i>Axle</i>	<i>Threaded Off-Set</i>
<i>Rear Wheel, Rim and Tire</i>	<i>20" Mag Low Profile Polyurethane 20" Mag Full Profile Polyurethane 22" Mag Low Profile Polyurethane 22" Mag Full Profile Polyurethane 24" Mag Low Profile Polyurethane 24" Mag Full Profile Polyurethane</i>
<i>Handrims</i>	<i>Aluminum - Anodized</i>
<i>Anti-tips</i>	<i>Rear</i>
<i>Wheel Locks</i>	<i>High-Push Breezy Style High Pull Breezy Style Optional 6" Extension Handles</i>
<i>Positioning Belts</i>	<i>2" Aircraft Syle Buckle 1.5" Auto Buckle</i>

- **2" Foam cushion – on order form**

Comments re compliance with Basic Wheelchair Cheat Sheet

- **Complies with Basic Wheelchair**

Initial Product set-up charge/wheelchair:

- **\$75 per chair – negotiable based on quantity**
- **To be done in our shop upon receipt of new chair**
- **Includes drop off and set up with client**
- **\$75**

Product set-up charge for subsequent user adjustment:

- **\$95 on site adjustments per chair**
- **To be done on site with existing parts on wheelchair**

Additional Optional Warranty (beyond 1 yr?)

- **No additional warranty**

Price for Qty 5 -10

- **Hemi \$1075**
- **Standard \$950**
- **20" wide + \$85**
- **Foam cushion included**

Price for Qty 11 – 19

- **Hemi \$1050**
- **Standard \$925**
- **20" wide + \$85**
- **Foam Cushion Included**

Price for Qty 20 +

- **Hemi \$980**
- **Standard \$875**
- **20" wide + \$85**
- **Foam Cushion Included**

Product Model Name – Option 3

- **Helio Move**

Specifications

- **Seat Depth – 16,18,20**
- **Back Height – 16 or 20**
- **Seat Width – 14,16,18,20**
- **Footrest angle – 60 or 70**
- **Seat to floor – 12.5 – 20.5**
- **Armrest Height – 8-14**
- **Weight – 16lbs**
- **Rear axle - 0-2"**

Comments re compliance with Basic Wheelchair Cheat Sheet

- **This wheelchair is in the same category as a basic wheelchair but is much more adjustable than others in this category. This is on the edge of being a custom manual wheelchair depending on the way it's set up.**

Initial Product set-up charge/wheelchair:

- **\$75 per chair – negotiable based on quantity**
- **To be done in our shop upon receipt of new chair**
- **Includes drop off and set up with client**

Product set-up charge for subsequent user adjustment:

- **\$95 on site adjustments per chair**
- **To be done on site with existing parts on wheelchair**

Additional Optional Warranty (beyond 1 yr?)

- **No additional warranty**

Price for Qty 5 -10

- **20" Wide – \$1425**
- **16-18 Wide – \$1275**

Price for Qty 11 - 19

- **20" Wide – \$1325**
- **16-18 Wide – \$1200**

Price for Qty 20 +

- **20" Wide – \$1240**
- **16-18 Wide – \$1150**

Used Wheelchairs

- Not available in bulk.
- Inquire on an as needed basis.

Rental Wheelchairs

Product Model Name – Option 1	
Pride Stylus	
Specifications	
<i>Model</i>	<i>Stylus LS</i>
<i>Product Weight</i>	<i>32.5 lbs. w/o leg rests</i>
<i>Weight Capacity</i>	<i>250 lbs. Lightweight</i>
<i>Frame Material</i>	<i>aluminum</i>
<i>Seat Widths</i>	<i>16", 18" and 20"</i>
<i>Seat Depths</i>	<i>16", 18" and 20"</i>
<i>Back Rests</i>	<i>17" – 19"</i>
<i>Rear Wheels</i>	<i>22" or 24" composite mag wheels with low-profile, smooth polyurethane tires and aluminum handrims</i>
<i>Brakes</i>	<i>Push-to-lock</i>
<i>Castors</i>	<i>6" or 8" smooth polyurethane</i>
<i>Anti-Tip</i>	<i>Removable, adjustable</i>

Comments re compliance with Basic Wheelchair Cheat Sheet

- **Complies with Basic Wheelchair**

Initial Product set-up charge/wheelchair:

- **\$75 per chair – negotiable based on quantity**
- **To be done in our shop upon receipt of new chair**
- **Includes drop off and set up with client**

Product set-up charge for subsequent user adjustment:

- **\$95 on site adjustments per chair**
- **To be done on site with existing parts on wheelchair**

Additional Optional Warranty (beyond 1 yr?)

- **No additional warranty**

Price for Qty 5 -10

Price for Qty 11 - 19

Price for Qty 20 +

No volume Discount available

- **\$120 for chair and cushion**
- **Jay Go Cushion**

Product Model Name – Option 2

Breezy 600

Specifications

<i>Seat Widths</i>	<i>14" to 20"</i>
<i>Seat Depths</i>	<i>16" to 18"</i>
<i>Overall Wheelchair Width</i>	<i>N/A</i>
<i>Back Height</i>	<i>16" to 19"</i>
<i>Seat-to-Floor Height</i>	<i>13 to 20.5"</i>
<i>Quick Ship Size Availability (width x depth)</i>	<i>N/A</i>
<i>Custom Configured Frame Style</i>	<i>Standard Ultra Hemi</i>
<i>Frame Color Options</i>	<i>Black</i>
<i>Seat Sling</i>	<i>Non-Padded</i>
<i>Backrest Type</i>	<i>Adjustable with Tall Back Canes</i>
<i>Back Upholstery</i>	<i>Standard</i>

<i>Armrests</i>	<i>Fixed Height Flip Back Height Adjustable</i>
<i>Arm Pads</i>	<i>Desk Length Full Length</i>
<i>Legrests</i>	<i>60° Swing-Away Hemi 60° Swing-Away 70° Swing-Away Composite</i>
<i>Footplates</i>	<i>with Heel Loops Aluminum Short</i>
<i>Footplate Extension Tubes</i>	<i>Medium Long 5" Polyurethane 8" Polyurethane</i>
<i>Caster Wheels</i>	<i>8" Polyurethane</i>
<i>Caster Plate</i>	<i>Double Bearing</i>
<i>Caster Plate Position</i>	<i>N/A</i>
<i>Axle</i>	<i>Threaded Off-Set</i>
<i>Rear Wheel, Rim and Tire</i>	<i>20" Mag Low Profile Polyurethane 20" Mag Full Profile Polyurethane 22" Mag Low Profile Polyurethane 22" Mag Full Profile Polyurethane 24" Mag Low Profile Polyurethane 24" Mag Full Profile Polyurethane</i>
<i>Handrims</i>	<i>Aluminum - Anodized</i>
<i>Anti-tips</i>	<i>Rear</i>
<i>Wheel Locks</i>	<i>High-Push Breezy Style High Pull Breezy Style Optional 6" Extension Handles</i>
<i>Positioning Belts</i>	<i>2" Aircraft Syle Buckle 1.5" Auto Buckle</i>

Comments re compliance with Basic Wheelchair Cheat Sheet

- **Complies with Basic Wheelchair**

Initial Product set-up charge/wheelchair:

- **\$75 per chair – negotiable based on quantity**
- **To be done in our shop upon receipt of new chair**
- **Includes drop off and set up with client**
- **\$75**

Product set-up charge for subsequent user adjustment:

- **\$95 on site adjustments per chair**
- **To be done on site with existing parts on wheelchair**

Additional Optional Warranty (beyond 1 yr?)

- **No additional warranty**

Price for Qty 5 -10

Price for Qty 11 - 19

Price for Qty 20 +

No volume discount available on rental

- **\$150 with cushion**
- **Jay go cushion**

Product Model Name – Option 3

- **Helio Move**

Specifications

- Seat Depth – 16,18,20
- Back Height – 16 or 20
- Seat Width – 14,16,18,20
- Footrest angle – 60 or 70
- Seat to floor – 12.5 – 20.5
- Armrest Height – 8-14
- Weight – 16lbs
- Rear axle - 0-2"

Comments re compliance with Basic Wheelchair Cheat Sheet

- **This wheelchair is in the same category as a basic wheelchair but is much more adjustable than others in this category. This is on the edge of being a custom manual wheelchair depending on the way it's set up.**

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- **Includes drop off and set up with client**

Product set-up charge for subsequent user adjustment:

- **\$95 on site adjustments per chair**
- **To be done on site with existing parts on wheelchair**

Additional Optional Warranty (beyond 1 yr?)		
<ul style="list-style-type: none"> • No additional warranty 		
Price for Qty 5 -10	Price for Qty 11 - 19	Price for Qty 20 +
No volume discount available for rentals		
<ul style="list-style-type: none"> • \$200 for wheelchair and cushion • Jay Go cushion 		

<p>Additional comments:</p> <p>Rentals seem like the way to keep your costs down. In order to purchase wheelchairs, set them up, maintain them, track them, purchase parts and clean them you will need to create processes and infrastructure. We currently have all that set up and could help you with out current process by billing out rentals to your residence.</p> <p>Pros</p> <ul style="list-style-type: none"> • No large upfront costs • No storage space for wheelchair and cushions • Not responsible for maintenance • Not responsible for tracking chairs • Not responsible for cleaning chairs • Not responsible for adjustments on chairs. • Reduces the amount of time therapist and RA's spend time sourcing equipment <p>Economic Benefits</p> <ul style="list-style-type: none"> • Pay per use instead of upfront costs - \$1000-\$1500 for new chair • Potential extra costs of ownership: • Cleaning - \$60 per chair • Adjustments - \$95 per hour • Maintenance and Service - \$95 per hour • Storage <p>Please contact us to discuss either rental or purchase of chairs for your facility!</p>
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No signature is required for this bid. As stated in the outline, this bid is not a binding document. Bidders are supplying this information and BC Care Provider Association members are receiving this information in an effort to help both parties gain an understanding of what products might be available for use as a basic wheelchair and what costs are involved.

It is anticipated BC Care Provider Members may use this information in selecting suppliers and subsequently obtaining products needed in an effort to meet Ministry of Health policy.