

March 7, 2016



**Basic Wheelchair Bid**

**101-8620 Glenlyon Parkway  
Burnaby, BC V5J 0B6**

**Basic Wheelchair Bid Work Sheet**

HMEDA Member Name/Address: <b>Advanced Mobility Products Ltd. 101-8620 Glenlyon Parkway, Burnaby, BC, V5J 0B6</b>
Contact Person: <b>Shari White</b>
Phone/e-mail: <b>604-293-0002 swhite@advancedmobility.ca</b>

**Delivery and MDEL Information**

<p>Our company is able to deliver and service proposed products within the following geographic boundaries: <b>We propose to deliver within 50kms of our 3 locations, as well as in Kamloops. Travel charges will apply for deliveries and servicing outside of these boundaries.</b> <b>101-8620 Glenlyon Parkway, Burnaby Bc</b> <b>4-1495 Dilworth Drive, Kelowna BC</b> <b>4-2227 Wilgree Rd, Nanaimo BC</b> <b>Kamloops, BC</b></p>
<p>Our company has a valid MDEL. Our licence number is: <b>1311</b></p>

## New Basic Wheelchairs

Product Model Name – Option 1 <b>Pride - Litestream XF LTD</b>		
Specifications <b>Seat sized 20” and above will be an upcharge</b>		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>		
Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) <b>One year warranty including tubes, tires, bearings and readjustments for \$150.00</b>		
Unit Price for Qty 5 -10 <b>\$937.00/chair</b>	Unit Price for Qty 11 – 19 <b>\$865.00/chair</b>	Unit Price for Qty 20 + <b>\$806.00/chair</b>

Product Model Name – Option 2 <b>Invacare - Myon</b>		
Specifications		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>		
Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) <b>One year warranty including tubes tire, bearings and readjustments for \$150.00</b>		
Price for Qty 5 -10 <b>\$1195.00/chair</b>	Price for Qty 11 – 19 <b>\$1100.00/chair</b>	Price for Qty 20 + <b>\$1025.00/chair</b>

Product Model Name – Option 3 <b>Motion Composites - Move</b>		
Specifications		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>		
Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) <b>One year warranty including tubes tire, bearings and readjustments for \$150.00</b>		
Price for Qty 5 -10 <b>\$1375.00/chair</b>	Price for Qty 11 – 19 <b>\$1265.00/chair</b>	Price for Qty 20 + <b>\$1175.00/chair</b>

## Used Wheelchairs –

Used wheelchairs will only be on an as available basis. Age and condition of wheelchair may effect the cost of the used wheelchair

Product Model Name – Option 1 <b>Pride – Litestream XF LTD</b>		
Specifications		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>		
Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) <b>Manufacturer’s warranty only</b>		
Price for Qty 5 -10 <b>\$750.00</b>	Price for Qty 11 – 19 <b>\$690.00</b>	Price for Qty 20 + <b>\$645.00</b>

Product Model Name – Option 2 <b>Invacare – Myon</b>		
Specifications		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>		
Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) <b>Manufacturer’s warranty only</b>		
Price for Qty 5 -10 <b>\$955.00</b>	Price for Qty 11 – 19 <b>\$880.00</b>	Price for Qty 20 + <b>\$820.00</b>

Product Model Name – Option 3 <b>Motion Composites - Move</b>		
Specifications		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>  Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) <b>Manufacturer’s warranty only</b>		
Price for Qty 5 -10 <b>\$1100.00</b>	Price for Qty 11 – 19 <b>\$1012.00</b>	Price for Qty 20 + <b>\$940.00</b>

## Rental Wheelchairs –

After 10 months of rental the wheelchair will become the property of the facility

Product Model Name – Option 1 <b>Pride – Litestream XF LTD</b>		
Specifications		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>		
Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) n/a		
Price for Qty 5 -10 <b>\$215.00/month</b>	Price for Qty 11 – 19 <b>\$215.00/month</b>	Price for Qty 20 + <b>\$215.00/month</b>

Product Model Name – Option 2 <b>Invacare - Myon</b>		
Specifications		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>		
Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) n/a		
Price for Qty 5 -10 <b>\$210.00/month</b>	Price for Qty 11 – 19 <b>\$210.00/month</b>	Price for Qty 20 + <b>\$210.00/month</b>

Product Model Name – Option 3 <b>Motion Composites - Move</b>		
Specifications		
Comments re compliance with Basic Wheelchair Cheat Sheet <b>Basic Wheelchair as defined by the Ministry of Health that has the capacity to be a modified basic wheelchair</b>		
Initial Product set-up charge/wheelchair: <b>No initial set-up fee within 50kms of each of our three locations. After 50kms, there will be charge of \$0.38/km.</b>  Product set-up charge for subsequent user adjustment: <b>A reduced labour fee of \$58.00/hour will be charged along with a travel fee of \$0.38/km.</b>		
Additional Optional Warranty (beyond 1 yr?) <b>n/a</b>		
Price for Qty 5 -10 <b>\$230.00/month</b>	Price for Qty 11 – 19 <b>\$230.00/month</b>	Price for Qty 20 + <b>\$230.00/month</b>



## Cushion Options

Product Model Name – Cushion Option 1 <b>Sunrise Medical – Jay Basic Cushion</b>		
Specifications: <b>2” foam cushion with an incontinent proof cover</b>		
Price for Qty 5 -10 <b>\$72.00</b>	Price for Qty 11 – 19 <b>\$67.00</b>	Price for Qty 20 + <b>\$63.00</b>

Product Model Name – Cushion Option 2 <b>Essential Medical Products - Active</b>		
Specifications: <b>2” foam cushion with an incontinent proof cover</b>		
Price for Qty 5 -10 <b>\$100.00</b>	Price for Qty 11 – 19 <b>\$93.00</b>	Price for Qty 20 + <b>\$88.00</b>

Product Model Name – Cushion Option 3 <b>Pride – Synergy Solution 1</b>		
Specifications: <b>2” foam cushion with an incontinent proof cover</b>		
Price for Qty 5 -10 <b>\$124.00</b>	Price for Qty 11 – 19 <b>\$115.00</b>	Price for Qty 20 + <b>\$108.00</b>