

Empowering BC Care Providers:

Combating Operator Cost Inflation in Senior Living

with **Gordon Food Service & Effective Pricing Solutions**

Presented to

BCCPA 47th Annual Conference: Come Together

BC Care Providers Association | EngAgeBC



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Your Speakers



Daryl Doyle

Executive Director

Effective Price Solutions



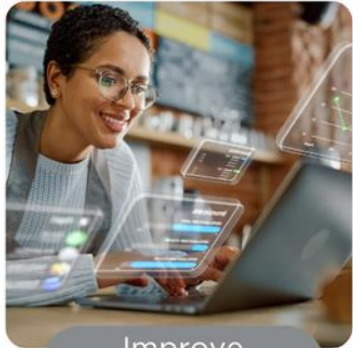
Mark Dame

Business Development

Healthcare Manager

Gordon Food Service

Our Objectives



Improve
Operational
Efficiency and
Manage Costs
Effectively



Optimize
Procurement
Processes



Enhance
Collaboration
Through
Partnerships and
Interactive
Learning

Recognizing Your Current Challenges

What has been your experience with operator inflation?

What are some best practices you have learned or adapted?

2024 Forecast:

What's Happening in the Market



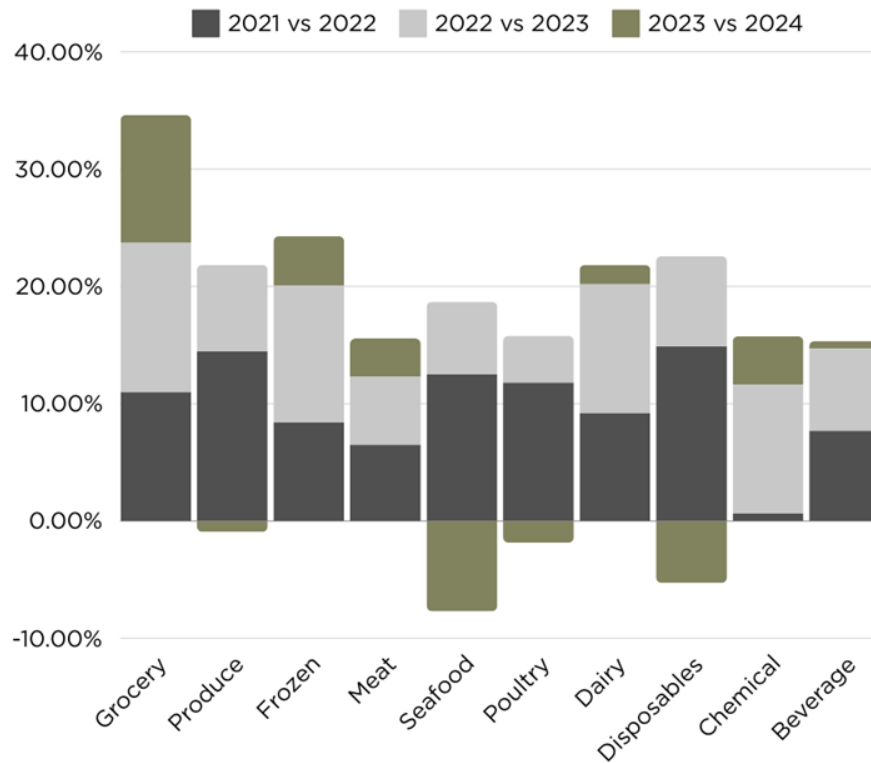
Beef Prices: Expected to rise until at least fall 2024.



Produce: Stable prices forecasted.



Deflation Expected: Canola oil, flour, and sugar.



Inflation by Category
Year Over Year Comparison



Operational Improvement

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Commitment

Are we investing enough time in our procurement planning?

Evaluation

Does my team have the right skills & tools to make the best decisions?

Collaboration

Are we leveraging our partners resources enough?

Innovation

Have you considered using technology to simplify your procurement practices?

Cost Management



Assessment

Do I have a process and check list in place to help monitor, manage, and control my cost?



Execution

What are some practices I could implement right away?



Strategy

What are longer term solution goals and who can help me get there?

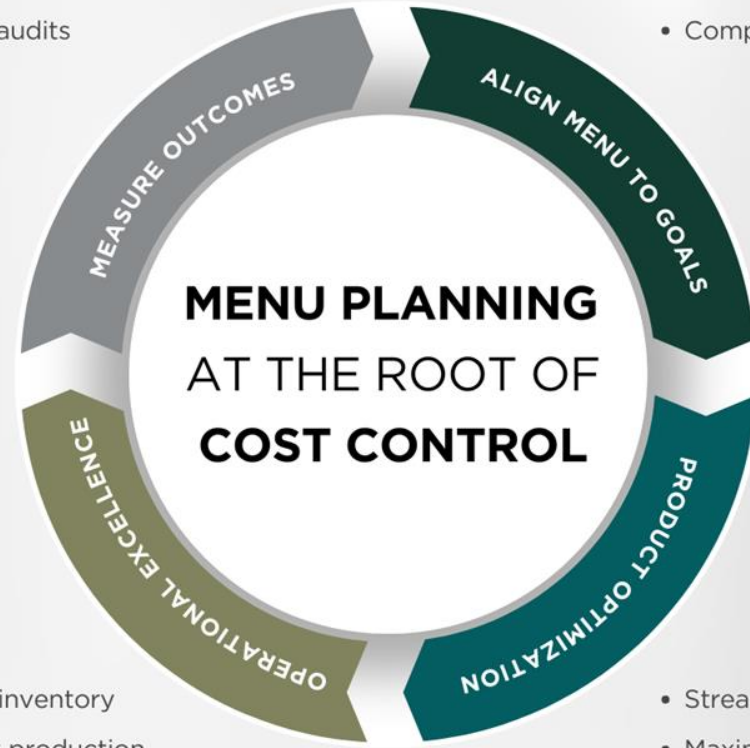
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- Benchmark costs
- Track satisfaction
- Regular audits

- Validate menu philosophy
- Align regulations and preferences
- Compare budget and labour



- Manage inventory
- Forecast production

- Streamline products
- Maximize purchasing contract



Procurement Practices

Planning

Emergency preparedness plans.

Forecast

Utilizing costed menus and update order guides.

Compliance

Are we leveraging our partners resources enough?

Leverage Partnerships

Using technology to simplify your procurement practices.

Inventory Management

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Best Practices

Emergency supplies, accuracy audits, monthly cost comparison, quality control management, product rotation.



Software Systems

Manage production waste and overstocking. Track trends, traceability. Monitor and action unfavourable results.

Identifying trends, correcting purchasing habits, and guaranteeing your business will have **the right stock in the right place at the right time.**

Questions?



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Thank you!

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Connect With Us

Contact us today to learn more about tools & resources available to support you.



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