

ALLAN TURNER



WESTCANA SERVICES, INC. **DIRECTOR OF BUSINESS DEVELOPMENT**

Allan Turner is an accomplished professional with a proven track record in business development and a wealth of experience in the hospitality services industry. As the Director of Business Development, Allan is responsible for identifying and cultivating new business opportunities while establishing and nurturing strong partnerships with vendors.

I have over 35 years of expertise in Hospitality Services. Throughout his career, he has demonstrated his ability to oversee various operational functions and contribute to the success of numerous projects. His skills range from reviewing design drawings for new builds to optimizing layouts for kitchens, laundry facilities, and housekeeping flows. In addition, Allan has a strong aptitude for budgeting staffing levels, selecting equipment, managing small ware sections, conducting opening inventories, and efficiently ordering products.

Notably, Allan has extensive experience in the healthcare sector, having held positions such as Operations Manager, Executive Chef, Regional Safety Coordinator, Director of Support Services, and Regional Director of Operations for BC. His comprehensive understanding of the industry allows him to navigate complex challenges and deliver innovative solutions.

To complement his practical knowledge, Allan holds an Interprovincial Red Seal Chef certification and has completed several continuing education courses. This diverse skill set enables him to approach business development from a unique perspective, combining culinary expertise with strategic thinking.

What skill and or experience will you bring to the committee?

With a background in the industry, I can bring valuable insights and contribute to the success of the conference. Having worked with many of the members' sites overseeing support services, I have gained extensive experience in day-to-day operations. This has given me a deep understanding of the challenges and opportunities within the care providers' sector.

I am passionate about fostering collaboration, driving innovation, and promoting best practices in the industry. Being a part of the Conference Committee would allow me to actively contribute to these goals and help create a meaningful and impactful event for all participants.

How many BCCPA Conferences have you attended?

11+