## MARK NELSON



## CAPSA HEALTHCARE WESTERN CANADA REGIONAL MANAGER

Experienced medical sales with a demonstrated history of success, working in the hospital/ LTC & health care industry. Skilled in negotiation, management ,business development, sales, public speaking/presentations, RFP proposals and medical devices. Strong healthcare service professional as a nurse, focused in all nursing disciplines and orthopedics. Level 3 NCCP certified volleyball coach.

What skill and or experience will you bring to the committee?

- Many years of attending various conferences across
   North America-insight from the past 20 years
- Retired BC nurse with LTC experience
- Business development
- Age, I'm an seasoned professional old and new ideas

How many BCCPA Conferences have you attended? 11+