

Date A: 2022-07-22

Full name A: Mark Nelson

Company A: CAPSA Healthcare

Role/title A: Western Canada Regional Manager

Email address A: mnelson@capsahealthcare.com

Phone number A: 14037953007

Bio A: Experienced medical sales with a demonstrated history of success, working in the hospital/ LTC & health care industry. Skilled in negotiation, management ,business development, sales, public speaking/presentations, RFP proposals and medical devices. Strong healthcare service professional as a nurse, focused in all nursing disciplines and orthopedics. Level 3 NCCP certified volleyball coach.

Headshot A: [MarkNelson.jpg](#)

How many BCCPA Conferences have you attended?

A: 11+

What skill and or experience will you bring to the committee? A: Many years of attending various conferences across North America- insight from the past 20 years.

Retired BC nurse with LTC experience.

Business development

Age, I'm an seasoned professional old and new ideas.