

# GAVIN DHANOI



## **HME HOME HEALTH SENIOR SALES TEAM MEMBER, BUSINESS DEVELOPMENT**

Gavin was a registered nurse for six years before becoming a mobility and seating consultant for HME. Daily, he is working closely one-on-one with clients, as well as long-term care facilities, which Gavin believes has given him a 360-degree view when stepping into the hospital. As a top consultant, Gavin is one of HME's go-to experts and team leads in many areas of equipment and business development.

What skill and or experience will you bring to the committee?

- Business and financial acumen
- Budgeting and projections
- History in healthcare
- Industry knowledge
- Business development experience

How many BCCPA Conferences have you attended?

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