

Service Provider Member Corporate Discount

# Beds/Units	Corporate Discount (%)
200-300	3%
301-400	6%
401-500	9%
501-600	12%
601-700	15%
701-800	18%
801-900	21%
901-1000	25%
1001-1500	30%
1501-2000	35%
2001-2500	40%
2501-3000	45%
3001-3500	50%

Example

If a long-term care home has 325 residential care beds and 200 assisted living units, they are entitled to the following corporate discounts which are applied separately:

$$325 \times \$32 - 6\% \text{ corporate discount} = \$9,776$$

$$200 \times \$25 - 3\% \text{ corporate discount} = \$4,850$$

$$\text{Total membership dues} = \$14,626$$