LEVERAGE TECHNOLOGY TO CREATE HEALTHIER SUSTAINABLE LIVING SPACES

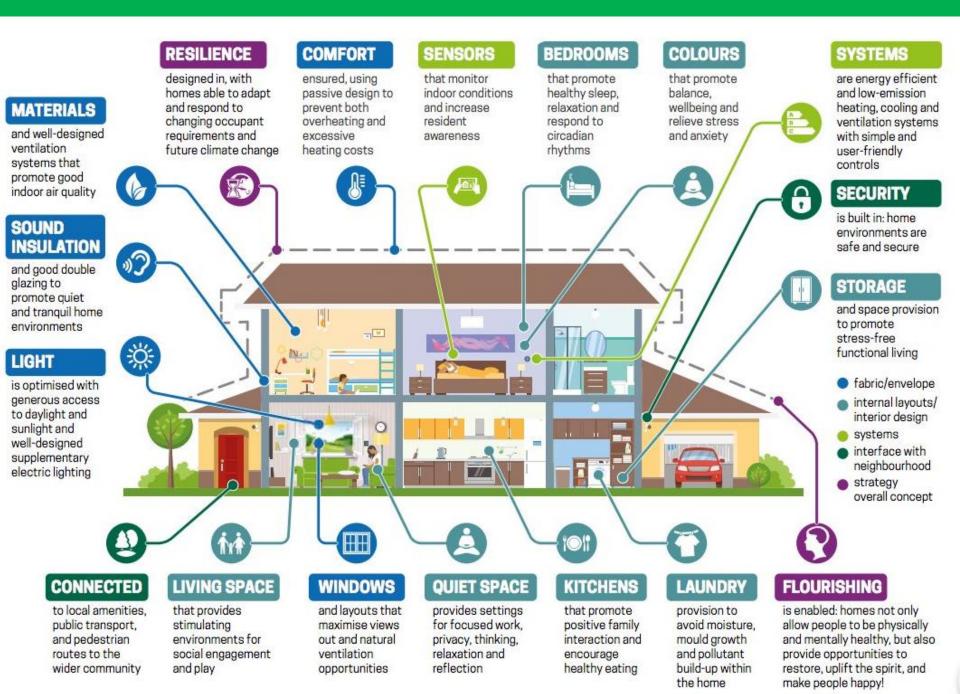
Erica Brabon Director, Energy & Sustainability Black & McDonald National Facility Management & Operations May 29, 2018





Objectives

- What is a healthy sustainable home?
- What's available in new technologies and how do they support healthier housing & sustainability goals?
- Review important considerations for implementation and the potential barriers
- Demonstrate how Facility Operations teams are using technology to optimize performance and meet sustainability goals

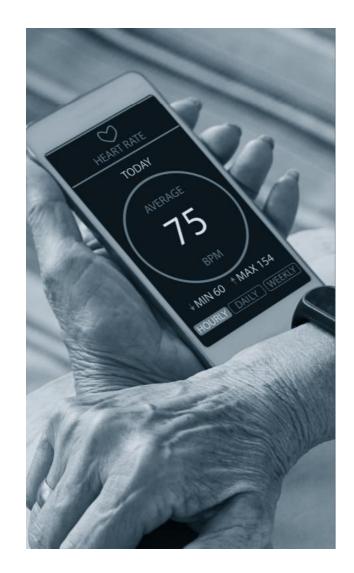


The Essentials of Healthy Housing



Technology Trends Impacting Healthy Housing

- Social connection via connectivity
 - Telemedicine
- Medication management through apps and wearables

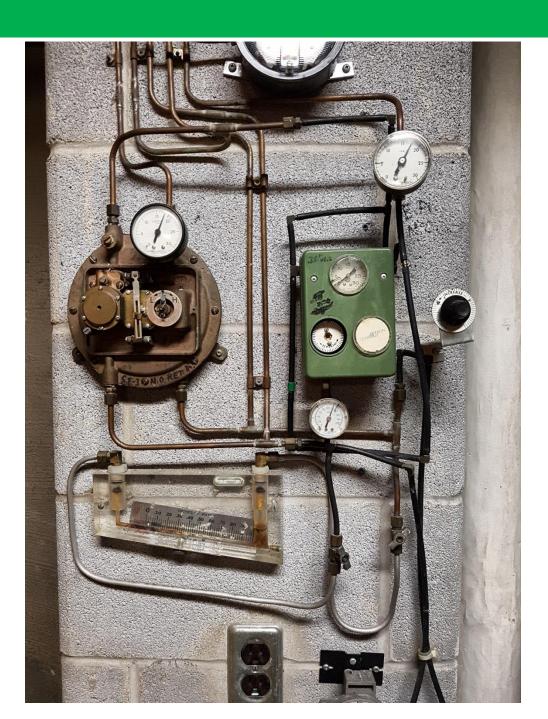


Technology Trends Impacting Healthy Housing

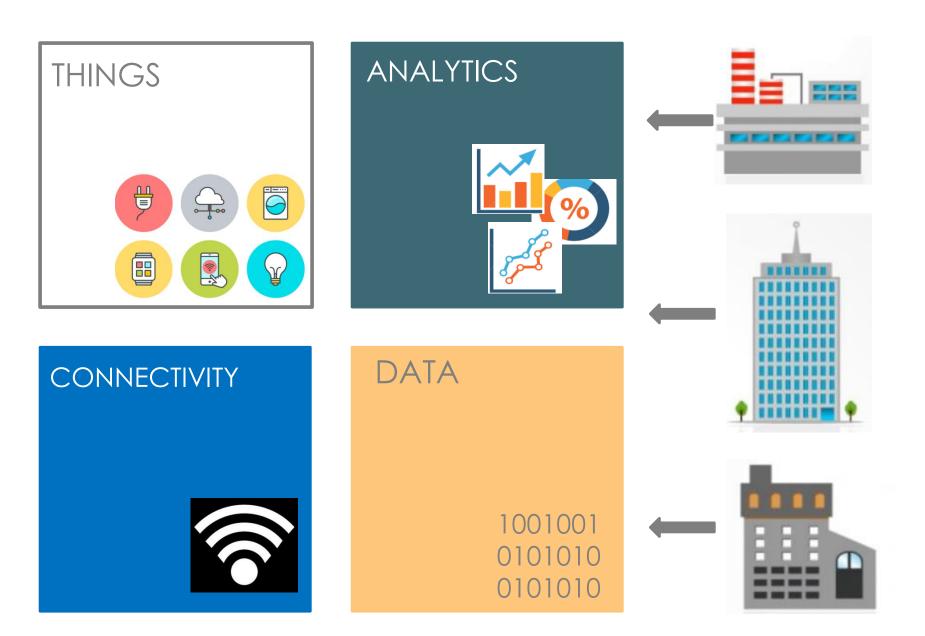
- PERS & GPS
- Video games & augmented reality
 - Lumosity
 - CogniFit
- Mobile devices for staff
- Voice activation & automation



We want to go from this...







Why Smart Buildings?

- Use data and technology to make better decisions that lead to better outcomes for the residents, the building and the environment
- No more replacing like for like....we want to replace like for light years ahead
- Shifting from Energy Management to Sustainable Lifecycle Management – shift our perspective to long term investment instead from short term returns
- Innovative technologies allow us to make a necessary jump in meeting our 2030 and 2050 reduction goals

Pan-Canadian Framework on Clean Growth & Climate Change

• 4 Main Pillars:

www.blackandmcdonald.com

- Pricing carbon pollution;
- complementary measures to further reduce emissions across the economy;
- adapt to the impacts of climate change and build resilience;
- and actions to accelerate innovation, support clean technology and create jobs.
- 2030 target is a 30% reduction below 2005 levels of GHG emissions.



Canada

Meeting Our Targets Together

Creating a collaborative environment for knowledge sharing and feedback between all stakeholders is vital in meeting our sustainability goals.

The Art of the Possible

- HVAC systems that self-help, call for service and never break down
- Net-zero facilities
- Fully integrated platform for end users and operations
- Machine learning software managing and discharging energy storage systems
- Asset tagging with real-time lifecycle management capabilities

First Step \rightarrow Define the Desired Outcome

- The solutions must be driven by the needs of the project/facility
 - Don't let a vendor define the solution first
- There will be multiple solutions
- Open protocol is important for future-proofing
- During the planning stage, define what the analytics will change about your operations
 - What are you not doing now that you would like to do differently?
 - Where does the liability lie with this new information?

Important Considerations

- What is your existing infrastructure and will it need to be upgraded?
 - Cloud based vs local network
 - Proprietary systems
 - Take stock of what you have before selecting anything new to make sure you're optimizing the existing systems
- Be sure to invest in practices that will drive adoption
 - Training pre and post adoption
 - Integrating into KPIs and incentivize goals and targets
 - Celebrating success recognizing people who go above and beyond

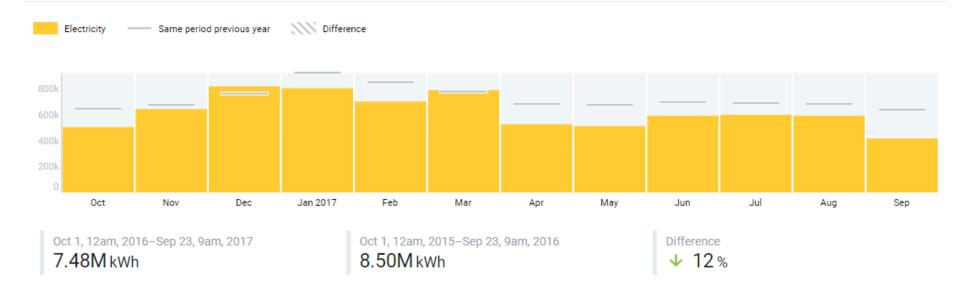
Potential Challenges

- Existing infrastructure
 - Proprietary systems may be hard or cost prohibitive to integrate
 - Security for the network
- Cost to integrate
 - Verify all hardware fees, ongoing license and data storage fees plus what's included in customer support

- Buy in from necessary stakeholders
 - Include end users in the planning process
 - The potential team:
 - Facility Owner, IT, Facility Manager (BAS), Operations Team, Residents, Technology Vendor, System Integrators
 - What training will be needed?

Proving the Value

Electricity Consumption / Last 12 months

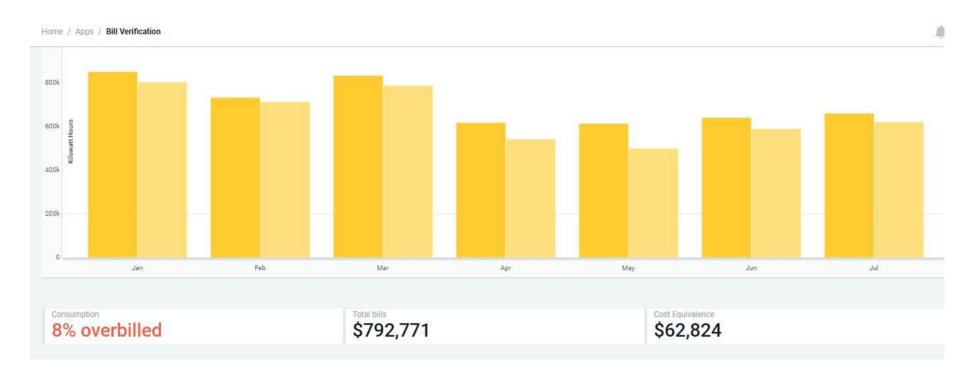


Additional submetering and setbacks resulted in **12%** consumption savings.

Constant monitoring and M&V identify opportunities each year.

Savings by Monitoring

Small percentages in overbilling, left unchecked, can result in large overages in cost



What's Next?

Water Consumption / Jul 1, 2016-Jun 30, 2017



Water usage has increased by 14%.

Facility Manager has incorporated Energy Mgmt into budgeting \rightarrow more submeters coming this year...

What can Facilities do with all this data?

- Provide the facility team with real time notifications for when consumption deviates from the target
- Provide regular reporting on performance, targets & bill verification

consumption so far this year

- Identify energy and water saving opportunities
 - M&V on savings

To:	Jaimie Greenwood		
Subject:	BuildingOS Meter Alerts		
buildingOS_			
Name		Condition	Timestamp
.	Demand spike	Exceeds 30.0 kW	Feb 6, 2017, 1:30pm
	Demand spike	Exceeds 40.0 kW	Feb 8, 2017, 12:10pm
	Consumption hreshold	Reached 150 kWh	Feb 10, 2017, 8:45pm



spent so far this year

Waste Diversion Monitoring







Centralized Recycling

UHN's centralized recycling program encourages building occupants to stop and think about where they are putting their material. Sorting their own waste makes individuals more conscious of their waste habits.

Taking the convenience out of throwing out trash is a good thing and will correct any bad habits that some work colleagues may have.

The End Goal

- Energy Management
- Predictive Maintenance
- Monitoring & Control
- Access & Security
- Asset Lifecycle
- Resident Experience & Health
- Smart Building Automation
- Life Safety Systems

- Device Connectivity & Management
- Data Management & Insights
- Resident Safety
- Advanced Analytics
- Business Productivity & Process Optimization
- Cost & Impact Reduction = Affordable Housing
- Futureproof Systems

QUESTIONS?

Erica Brabon

ebrabon@blackandmcdonald.com

(647) 497-8295

Black & MCDonald

23 www.blackandmcdonald.com